

APRIL 12-16

9:30-12:45

EASTERN

VIRTUAL TRAIN THE TRAINER

**Using the DISC Behavioral and
Personal Motivation Models to
create winning teams for your
organization!**

Presented by Krista Sheets
and Judy Suiter



OVERVIEW

COMPETITIVE EDGE, INC IS THE FIRST TTI AUTHORIZED TRAINER FOR THIS WORKSHOP NATIONWIDE

Our program is ideal for trainers, consultants, and human resource professionals who are committed to helping uncover the talents of others and maximize performance in their organizations.

TOPICS IN OUR TRAINING INCLUDE:

- **How to recognize the behavioral styles of others**
- **Why behavior alone only gives you half the insight that you need to understand people**
- **The importance of understanding motivators, and how it integrates with behavior**
- **How to build self-awareness for others**
- **The key to high performance teams**

WHAT MAKES US DIFFERENT?

With our decades of knowledge, we have personally debriefed and trained thousands of professionals. Our company is trusted by Financial Institutions, Government Agencies, Manufacturers, and corporations of any size. We customize our training for any sized organization. This virtual training is limited to six people.



TRAINERS



Krista Sheets
President of
Competitive Edge, Inc



Judy Suiter
Founder of
Competitive Edge, Inc

Click each trainer for a full online bio

WHAT'S INCLUDED?

Prewrite Package

- **Talent Insights Assessment and Telephone Debriefing**
- **Printed Manual and Trainer Aids shipped to you**
- **Work Environment Report**

LIVE Virtual Zoom Training

- **Introduction: Meet your Class: Monday April 5: 3:00-4:00 Eastern**
- **Training: Monday - Friday, April 12-16: 9:30-12:45 (15 minute break)**
- **PowerPoints and Supplemental Training Materials available to download on DropBox so you can adapt to your organization's needs**



LEARNING OBJECTIVES

- **The history and legal use of the DISC and Motivator Models**
- **Communication effectiveness strategies**
- **Enhancing personal and professional relationships**
- **Uncovering workplace stress and ways to minimize its impact**
- **Comparing the Talent Insights Report against competitors**
- **Revealing the hidden attributes that motivate people**
- **Developing reward and recognition that increases loyalty and engagement**



TRAINING DETAILS

Technical Requirements

A laptop or desktop with internet connectivity is required for this training. In addition, a telephone with headset is recommended for the audio portion of the training. A smartphone, tablet, or iPad is not recommended for viewing the training. Experience using the Zoom platform is recommended, but not required.

Attendance Policy

The program is designed for individual participation; therefore, please do not share a computer or workspace with another person during this training. Participants completing this program will receive a certificate of completion. Participation in ALL 5 online sessions at the scheduled day and time is mandatory to receive certification in the DISC and Motivators. To maximize participant learning, active participation is required throughout the training and includes, but is not limited to, participating in virtual classroom activities, discussions, prework, and intersession work. Prior to the online sessions, the prework should take approximately three hours and during the week of scheduled online sessions, there will be approximately one hour per day of offline intersession work.

TRAINING ALL INCLUSIVE FEE: \$1800

**"PEOPLE ARE YOUR ORGANIZATION'S VALUE. TO
WIN, LEARN YOUR PLAYERS' ACTIONS AND
REACTIONS – WHAT DRIVES THEM. THAT'S HOW
YOU BUILD YOUR PLAYBOOK FOR SUCCESS."**

Krista Sheets



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