

Competitive Edge Capabilities

SOLE SOURCE

We offer a full solution of **DISC**, **Motivators**, **Emotional Intelligence (EQ)**, and **Adaptability Intelligence (AQ) Certification Programs**.

MEASURABLE

Our full suite of assessments measure an individual's **energizers**, **interests**, **emotional awareness and regulation,** and **change readiness**.

FLEXIBLE

Tailored training solutions based on your agency's context, roles, and goals. **Open enrollment** or **private training**; **onsite** or **virtual**.

SCALABLE

Train-the-trainer approach gives your agency the ability to train multiple employees, even **across departments or locations**.

COST-EFFECTIVE

Our methodology **empowers internal trainers** and **reduces external trainer costs**.

ABOUT COMPETITIVE EDGE

Competitive Edge helps government organizations better understand their people before deciding how to develop them, turning those insights into practical employee, leadership and team development. Led by Krista Sheets and Judy Suiter, we have provided top-quality training assessment solutions since 1981.

Our unique methodology empowers your training team with a suite of tools proven to deliver quantitative results. Our approach is backed by ongoing research and uses the most impactful, scientifically-backed assessments available.

CORE CAPABILITIES

Employee Performance Optimization
Set clear goals, establish accountability, and facilitate growth.

Employee Satisfaction Improvement
Recognize achievements and foster a sense of belonging.

Team Building
Encourage collaboration and partnership.

Leadership Development
Build stronger leaders through targeted insight and development.

Conflict Resolution
Promote healthy outcomes for interpersonal disagreements.

Adaptability and Change Readiness
Help employees and teams navigate change and new demands.

Improved Communication
Cultivate a workplace environment conducive to open, honest, and productive conversations.

COMPETITIVE EDGE
SOLUTIONS FOR GOVERNMENT ESTABLISHED 1981

770.487.6460
Rob Brown
rob@CompetitiveEdgeInc.com
www.CompetitiveEdgeInc.com/gov

Federal ID #58-1453329
UEI: V4BJTJLK9T67
CAGE: 1YAV6
DUNS: 052137130
Business Size: Small Business

NAICS

541611 - Administrative Management and General Management Consulting Services
541612 - Human Resources Consulting Services
541990 - All Other Professional, Scientific, and Technical Services
611710 - Educational Support Services
611430 - Professional and Management Development Training

PSC

U001 Education/Training - Lectures
U004 Education/Training - Scientific/Management
U005 Education/Training - Tuition/Registration/Membership Fees
U006 Education/Training - Vocational/Technical
U008 Education/Training - Training/Curriculum Development
U009 Education/Training - General
U099 Education/Training - Other
DA10 Acquiring Business Software
R410 Support - Professional: Program Evaluation/Review/Development
R420 Support - Professional: Certifications and Accreditations
R431 Support - Professional: Human Resources
R499 Support - Professional: Other
7610 Books And Pamphlets
7690 Miscellaneous Printed Matter

Why Competitive Edge?

PAST PERFORMANCE

DHS Federal Law Enforcement Training Center (FLETC)
DHS Federal Law Enforcement Training Accreditation (FLETA)
Justice - US Marshals
Justice - US Federal Bureau of Prisons
Centers for Disease Control and Prevention
Defense Contract Audit Agency
Treasury Internal Revenue Service Criminal Investigation
Treasury Inspector General for Tax Administration (TIGTA)
Interior US National Park Service
National Wildlife Refuge System
US Fish and Wildlife

U.S. Air Force Civil Engineer Center (AFCEC/CBMI)
US Bankruptcy Court (NDGA)
Federal Motor Carrier Safety Administration(FMCSA)
U.S. Customs and Border Protection
U.S. Department of State Foreign Affairs Security Training Center
US Pentagon Police
US State Department
Jacksonville Sheriff Office - Leadership Institute
Iowa Tribe Police Department
City of Menominee Police Department
California Peace Officers' Association
Peachtree City Police Department

DIFFERENTIATORS

Commercial Clients – 40+ Major Name Brand Companies
40+ years of experience
Online and in-person training
Archived reports guaranteed available for 5 years
Quick training - deploy and deliver
Copywritten material
Customizable training

CERTIFICATIONS

TTI Success Insights DISC & Motivators Certified
Emotional Intelligence Certified Master Consultant
MHS EQ-i 2.0 & 360 Trainer
AQai Foundation and Professional Certified Partner
TTI Success Insights Top Performer every year since 2021

COMPETITIVE EDGE
SOLUTIONS FOR GOVERNMENT ESTABLISHED 1981

770.487.6460
Rob Brown
rob@CompetitiveEdgeInc.com
www.CompetitiveEdgeInc.com/gov